



**startup
lighthouse**

Industrial IoT DEEP DIVE WEEK

Berlin, 10-13 September 2018

ETVENTURE STARTUP HUB

**STARTUP
EUROPE**



Industrial IoT startups ready to scale-up

Berlin has established itself as one of the top startup hubs in Europe. The German capital records more than 40 thousand startups, translating into one of the highest startup to inhabitant ration. Berlin is the German hub for IoT-startups: In Germany, by far the most IoT-Organizations are located in Berlin. Over the past few years, over 50 corporate accelerators and other special programmes, such as Lufthansa, Metro, SAP, IBM, Viessmann, Volkswagen, Daimler and Bosch, have moved their innovation hubs to Berlin. Berlin is the gateway to the German market and it's strong Mittelstand (+3 million SMEs making up the fabric of the economy).

The **Berlin Deep Dive Week** will be an action-packed program with real benefits for scale-ups that participate, including:

- Two-way Pitching: Corporates pitch startups on specific collaboration options
- Matchmaking / One-on-one sessions with multipliers & corporate partners
- Industry specific Workshops
- Access to the local IoT ecosystem



Berlin - Industrial IoT Hub & Gateway to German Mittelstand

Home to successful IoT startups

- relayr
- Sensorberg
- Senic

Gateway to Mittelstand and industry giants

- Bosch
- Siemens
- Daimler



Deep Dive Week in Dublin – check out the agenda

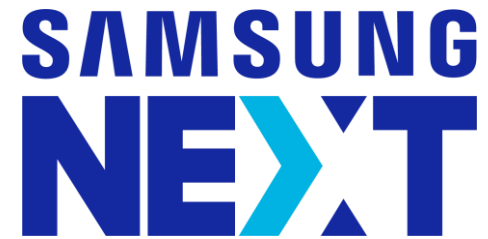
	Date	Morning Session	Afternoon Session	Evening
Day 1	September 10			Teams arrive in Berlin
Day 2	September 11	Welcome & Opening Breakfast Berlin 101: Presentation of Startup Ecosystem	Workshops (Finance by Martin Neutzner - EY, Pitch Training)	Visit IoT Meetup
Day 3	September 12	Two-way Pitching Corporates & Startups	Matchmaking: Curated Meetings and Working Sessions between Corporates and Startups	Matchmaking Dinner
Day 4	September 13	Role Model Session by successful Startups	Touring the Berlin Ecosystem	Community Event



Key collaboration partners



ContiTech



Samsung NEXT



FETTE
COMPACTING

FETTE Compacting



EY



What you get

Acceleration	Qualified introductions to get leads for your new local clients
Soft Landing	Packed agenda so you become familiar with the key players in the Berlin ecosystem like Unicorn Co-Working Berlin
Industrial IoT specific	Matchmaking with corporates looking to invest in startups & co-develop IoT solutions (e.g.: EY, ContiTech, Samsung Next)
Tailored support	Berkay Kabay from etventure Startup Hub will be your Scaling Manager
Lighthouse community	Our network & Scaling Managers remain at your disposal after the DDW
Travel costs support	Reimbursement of up to 500€ of travel expenses!



Beyond the Deep Dive Week

By joining our DDW, you will qualify to receive:

- An **Europass**: access to top 6 EU events & invite-only pitching opportunities
- A ticket to our **Scouting Missions beyond the EU**: Silicon Valley, New York and Israel
- Access to the **Top 10 Lighthouse Awards** event and a place in our Hall of Fame



etventure Startup Hub Germany's Startup Experts

The [etventure Startup Hub](#) is based in Berlin and is part of the etventure GmbH and EY network. The company was founded in 2014 as a major part of the etventure family and has built a broad network into the European startup ecosystem as well as valuable investor and corporate contacts. etventure Startup Hub is active in:



- startup building and support in Europe and beyond (European Pioneers, IoT European Platforms Initiative and European Data Incubator)
- ecosystem building focusing on entrepreneurial and technology environments
- driving corporate innovation by connecting corporates with startups

Your Scaling Manager in Berlin



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See you in Berlin

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