

MedTech DEEP DIVE WEEK Dublin, 7-10 April 2019 DCU RYAN ACADEMY



Targeted at MedTech startups ready to scale-up

Ireland already has over 450 MedTech companies from startups to MNCs. Over 60% of these are homegrown companies.

The **Dublin Deep Dive Week** will be an action-packed programme with real benefits for scale-ups that participate, including:

- Access to the local MedTech ecosystem
- One-on-one sessions with mentors
- Meet-the-buyer events with large enterprise
- Insight into VC thinking around international expansion
- Site Visit
- Networking Events



Dublin is rapidly emerging as a MedTech hub

Home to successful MedTech startups

- Nuritas
- Global Diagnostics
- FIRE1

Home to MedTech Giants

- Stryker
- Medtronic
- Allergan
- Pfizer





Deep Dive Week in Dublin – check out the programme

	Date	Morning Session	Afternoon Session	Evening
Day 1	April 7th		Teams arrive in Dublin	Informal Networking Dinner
Day 2	April 8th	Get to know fellow startups Introduction to the Irish Tech Landscape Week Goal Setting	Pitching refinement What VC's want Raising Multiple Rounds A Case-Study: How we did it from local startups	Industry Event
Day 3	April 9th	Choosing Your Target! Market Opportunity Workshop	Selling and Partnering with Large Enterprise Site Visit	Informal Meetings, Tour of Dublin, Investor Dinner
Day 4	April 10th	Regulatory Landscape Forecasting International	Week Review DDW Feedback Session Planning your next steps	Dublin Tech Ecosystem Wrap Party



What you get

Acceleration	Qualified introductions to get leads for your new local clients		
Soft Landing	Packed agenda so you become familiar with the key players in the ecosystem		
MedTech specific	Matchmaking with corporates & procurers looking to co-develop solutions in your field		
Tailored support	Kate Hogan from DCU Ryan Academy will be your Scaling Manager		
Lighthouse community	Our network & Scaling Managers remain at your disposal		
Travel costs support	Reimbursement of up to €500 in travel expenses!		



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Beyond the Deep Dive Week

In addition, by joining the Deep Dive Week you will qualify to receive:

- 1. A Europass: access to top 6 EU events & invite-only pitching opportunities
- 2. A ticket to our **Scouting Missions beyond the EU**: Silicon Valley, New York and Israel
- 3. Access to the Top 10 Lighthouse Awards event (exciting prizes) and a place in our Hall of Fame

... all taking place in 2019 to help boosting your business.



DCURYAN ACADEMY FOR ENTREPRENEURS

DCU Ryan Academy Ireland's Startup Experts

- Over 150 Startup Accelerated
- Early Stage funding of €2.0M to over 45 startups
- Follow-on funding of €12.5M
- 200 researchers working on commercialisation

DCU Ryan Academy model recognised by the European Commission as a best practice case study in supporting entrepreneurs.

Female High Fliers programme recognised as international best practice by the European Training Foundation

DCU Ryan Academy is running Propeller Shannon, an accelerator for the Aviation and Travel Tech sector

Your Scaling Manager in Dublin

Kate Hogan

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See you in Dublin



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